

Rehabilitation Consultants, LLC

Fiscal Year Performance July 1, 2007- June 30, 2008

JOB PREPARATION (3.7.1)				
Clients Served	# closures 90 days employed	%	Avg Cost	Avg hrs billed
23	7	30%	\$ 918.26	15.3
JOB RETENTION (3.7.2)				
Clients Served	# closures 90 days employed	%	Avg Cost	Avg hrs billed
45	39	87%	\$ 871.33	14.52
JOB DEVELOPMENT (3.7.3)				
Clients Served	# closures 90 days employed	%	Avg Cost	Avg hrs billed
52	34	65%	\$ 1,183.85	19.73

What does this data tell me?

1. Almost half the clients required job preparation services with a mere 30% becoming successfully employed.
2. Avg cost of placement is low but data that is not here. Highest cost placement: \$6500. Lowest: \$500.
The higher cost client was more severely disabled. If we charged based on our performance then fees would be assessed based on severity.
3. Job placement was over 1/2 the revenue. This shows the demand for job placement services. Would more investment in job preparation reduce the demand for job preparation?